# BUSINESS MISSION

LISBON - PORTUGAL

24-28 OCT 2022

ORGANIZED BY





BUILDING BRIDGES







### **OUR METHODOLOGY**

We invite you to take part in the business mission organized by the Polish-Portuguese Chamber of Commerce (PPCC) with the support of our local Partner, the Portuguese Chamber of Commerce and Industry (CCIP).

The business mission will have a strong B2B focus with individual meetings with potential business partners and according to each Polish company's wishes.

We also provide necessary information about the market (tax system and procedures), key players, competition and consumers' profiles.





We believe that in-depth and direct knowledge of the market reality of the country is of the utmost importance for sustainable success.

The trade mission is organized in close cooperation with the Portuguese Chamber of Commerce and Industry, a well-connected and proactive private business association, supporting the companies since 1834 by promoting both national and international development of its members, as well as serving as the link between SMEs and large companies.

## CHOOSING PORTUGAL AS YOUR NEXT BUSINESS PARTNER:



Geostrategic
location
between Europe,
Africa and
America. The
Most Western
point of Europe
is Cabo da
Roca, located in
the municipality
of Sintra



Gateway to 260
million
Portuguese
speaking
markets,
Lisbon offers a
variety of
investment in a
multi-sector
business
environment



Lisbon is the #7
City considered
to have the
best quality of
life worldwide

(The Monocle in 2021)



5.8% GDP
growth
forecast in 2022,
according to
OECD Economic
Survey of
Portugal
(December
2021)





#### **OUR OFFER INCLUDES**

Airline tickets in economy class Warsaw-Lisbon-Warsaw, Transfer Hotel-Airport-Hotel-Airport, and travel insurance

Stay in a 4\* hotel in Lisbon, breakfast included.

Scheduling 5-7 B2B meetings with pre-defined potential business partners and clients.

Potential scheduling of meetings with local governmental institutions.

Support and presence of the PPCC representative during all the events (necessary translation during meetings)

Local support of representatives of PPCC and CCIP

Support in the follow-up after the mission.

Our offer does not include: Transportation to the individual B2B meetings (Taxi, Uber, trains) and all lunches and dinners.

#### **WE GUARANTEE**



5-7 individual B2B meetings in headquarters of Portuguese companies



Extended networking in your business segment



Support and presence of the **PPCC** representative during Mission



Get acquainted with the Portuguese business environment

#### **AGENDA**

24/10	Departure from Warsaw to Lisbon
25/10	B2B Meetings
26/10	B2B Meetings Networking dinner with local businessess
27/10	B2B Meetings
28/10	Departure from Lisbor to Warsaw

#### **COST OF PARTICIPATION**

2600€ + VAT Members)

\*Cost for the second participant is lower: please ask the organizer invoices can be emitted in pln equivalent

Due to the situation of price fluctuation, essentially regarding the cost of airline tickets, PPCC reserves the right to adjust the final price of the Mission in the event of unexpected increases in fares. PPCC guarantees that the possible amounts to be collected will never exceed €250 per person.

#### **HOW TO REGISTER**

1	2	5
Pre-register using the <u>form</u> until August 22nd	Send company's presentation in English	Analysis of business viability (PPCC)
4	5	6
Contact of PPCC to validate your interest	Payment of inscription's value	Agenda Design
	7	

Travelling and business meetings



If you wish to know more about the business mission, please contact: Wojciech Baczyński, General-Director of Polish-Portuguese Chamber of Commerce

> wb@ppcc.pl +48 696 760 925

#### **REGISTER INFO**

In order to register your company in the Trade Mission to Lisbon please fill in the form available <u>here</u>. Final decisions on participation will be expected by September 5th, 2022. The payment for participation is due on September 12th, 2022. Submitting the form does not confirm the participation of the company in the mission. The PPCC reserves the right to cancel the mission if the minimum number of participants is not reached or due to a general pandemic situation. The maximum number of participating companies is 6, for quality of service reasons