

Poland

Wines of Portugal Grand Tasting Warsaw 2020

September, 28th



Registration Deadline: May, 23rd

General Information

In accordance to the 2020 Promotion Plan and with the aim to identify new business opportunities for wine producers, ViniPortugal will organize the 6th edition of **the Wines of Portugal Grand Tasting in Poland , at Warsaw, on the September's 28th**, if sanitary conditions are ensured for the implementation of this action

The Wines of Portugal Grand Tasting is focused to portuguese producers with or without distribution in the market, the aim is to attend 80 professionals *On and Off Trade* and 100 consumers. Like the previous editions, the 2020 edition will have parallel actions, to be announced soon by ViniPortugal.

We count with your registration!

Participation Conditions

- Registration open to Portuguese Producers, with or without distribution in Poland;
- Registrations open to DOP, IG or wines with grape and/ or year indication
- Event requires physical presence of the wine producer or company representative;
- The portfolio presented must respect the following price distribution:

At least 5 references with PVP > 30PLN or an Ex-Cellar price: 3,05 €

A maximum of 3 references with PVP between 25PLN and 30PLN or an Ex-Cellar price: between € 2.43 and € 3.05

At most 2 references with PVP between 15PLN and 25PLN or an Ex-Cellar price: between € 1.20 and € 2.43

- The producers undertake to complete the evaluation questionnaire at the end of the event
- It is the responsibility of the AE to provide its own travel insurance, personal accident and liability. ViniPortugal does not assume responsibility for personal accidents of employees or third parties occurred during the event, or during the preparation and closing;
- Subject to the "General Conditions for Participation in events organized by ViniPortugal", not relieving the reading of the document;
- Program financed by Domestic Market.

Participation Costs

- 710€*+VAT per table at the legal rate (maximum 10 wines)

*For Producers presenting Port or Madeira Wines and Wines from Azores (wine not subjected to the promotion tax referred in D.L. n°94/2012 of 20th of April, regulated by ordinance n° 426/2012 of 28th of December) have an increase of 50% to the registration cost, in due proportion to the number of wines from Porto, Madeira and Azores registered for the event. Applying the appropriate discounts to entities with protocols signed with ViniPortugal. In the particular case of ACIF members, the actual surcharge to be paid is 30%.

In case of shared table it will be charged an **extra fee of €75** per additional wine producer, however the weight restrictions and wine references to be submitted, per table, is the same.

Each table allows present a maximum of 10 different wines. In case of exceed this limit it will be charged an extra fee of **€142 per wine**, for still wine, and **€213 per wine**, for the Porto, Madeira and Azores Wine category.

Payment, Financial Conditions and Penalties

- **1º Payment: 20%** with subscription (until 23rd may);
- **2º Payment: 40%** until **August, 14th 2020** ;
- **3º Payment: 40%** até **September, 14th 2020**;
- Payments may be done by bank transfer to IBAN:

Banco	IBAN	Swift
Millennium BCP	PT50.0033.0000.0001.7405.8372.2	BCOMPTPL
BBVA	PT50.0019.0183.0020.0000.0836.7	BBVAPTPL
CGD	PT50.0035.0697.0069.9789.0308.0	CGDIPTPL

- or by check to the order of ViniPortugal.

Registration will only be finalized after registering on the ViniPortugal platform and payment. Producers registered without payment proof of the first partial payment will not be considered registered. In case of shared tables, the registration will only be considered valid after the full payment of both parts, regardless of how many wineries share the table.

Services Included in the Participation Costs

The producer will benefit from:

Wine and merchandising transportation to the event venue, according to the following limits:

- 50Kg per table**;
- 10 Wines per table
- The exhibition of a selection of wines in the seminars designed for professionals, according to the speaker's selection. Due to the limitation of wines to present, it isn't guaranteed exposure for all the producers registered in the tastings. The wine transportation for the seminars is not part of the 50Kg limitation for the event.
- General services in the "General Participation Conditions in ViniPortugal Events";

**The incoherence of the limits written above, implies a payment of the extra weight directly to the transport agency by the producer (values to be define afterwards);

In the cases where the winery sends his wines to the transport company in more than one company name, administrative costs will be charged for each additional company name;

In the case of extra costumes taxes, are applied to fortified wines, ViniPortugal will invoice each producer afterwards for the extra values in the correct amount.

It is not included in the participation costs:

Travelling funding

Participation Steps

- **Step 1:** Online registration in the platform and payment proof until May 23rd to: saf@viniportugal.pt. If you pay by Check, please send to ViniPortugal care of "Serviços Administrativos e Financeiros".
- **Step 2:** ViniPortugal will send registration confirmation;
- **Step 3:** Sending the remaining 2 payments: 2nd payment proof **until August's 14th and 3rd payment until September's 14th 2019** to: saf@viniportugal.pt. In case of payment by check, send to ViniPortugal, to "Serviços Administrativos e Financeiros";
- **Step 4:** Send the wine boxes, technical sheets and promotional material to the shipping company, accordingly to instructions to announce later.
- **Step 5:** Inform ViniPortugal by email to: isabel.rebelo@viniportugal.pt of the effective date of wine delivery to the shipper.

Selection Criteria

Registration is not a guarantee of participation. In case of oversubscriptions, if they comply the requirements above designated and there are no overdue debts, the priority will be given to producers in the following order:

- 1st: Producers with the higher record of participations in ViniPortugal events in Polish Market in 2018 and 2019 combined;
- 2nd: Producers with the higher investment value in Polish market in 2018 and 2019 combined;
- 3rd: Producers with the highest number of participations in ViniPortugal events in Polish market in 2017;
- 4th: Producers with the higher investment value in Polish market in 2017;
- 5th: Producers with the higher record of participations in ViniPortugal events in the world in 2018 and 2019 combined.

Cancellation of Registration

ViniPortugal may cancel the program if the required registrations are not achieved or if we aren't able to implement the event, the amount paid by the producer will be refunded, but without any compensation. Accordingly, we warn the producers not to assume costs with hotels and flights before ViniPortugal confirms the registration.

The cancellation of the producer registration, by his initiative, is allowed during the registration period. This cancellation will only entitle the registration fee to be refunded if ViniPortugal can, in turn, cancel all the commitments already made with its suppliers in the context of that registration. Otherwise, the reservation cancellation will be made without the right to return the amount of the registration.

After the registration period, ViniPortugal has the right not to make any return of the registration fee. In case an invoice has not been submitted yet, ViniPortugal has the right not to issue a credit note on that invoice, remaining the amount owed.

For Additional Information:

Event : Daniela Costa | daniela.costa@viniportugal.pt +351 966 371 102

Subscriptions: Isabel Rebelo | isabel.rebelo@viniportugal.pt | 213 569 898

Invoicing ; Luís Franco | luis.franco@viniportugal.pt | +351 21 356 98 92